# SOLUTION BRIEF

## Bridging the TPRM intelligence gap

Managing third-party risk has become a significant challenge for organizations. Teams often lack the reliable risk intelligence and scalable processes needed to efficiently evaluate a vendor's cyber posture for onboarding, compliance audits, and zero-day threats.

Further, incoming risk intelligence frequently remains disconnected from established TPRM programs, creating data silos and blind spots that undermine effective enterprise GRC efforts.

To help organizations address these challenges at scale, Black Kite and AuditBoard have partnered to embed consumable cyber risk intelligence directly into the AuditBoard Third Party Risk Management (TPRM) module. Together, Black Kite and AuditBoard empower teams to contextualize real-time risk intelligence against their established TPRM programs, enabling swift and informed action.

### Black Kite + AuditBoard's joint solution

Black Kite is a leading third-party cyber risk management platform powered by AI-driven intelligence that delivers automated vendor cyber risk intelligence.

AuditBoard is the leading global AI-powered platform for connected risk, transforming audit, risk, and compliance.

The Black Kite for AuditBoard integration brings technical risk ratings and cyber intelligence directly into AuditBoard's TPRM module, driving greater visibility, accuracy, and enabling teams to adopt proactive risk mitigation.

## Key benefits

With Black Kite + AuditBoard, organizations gain always-on visibility and trusted insights to act confidently, reducing the likelihood and impact of emerging third-party threats.

### ABC Vendor

[ Create report ]

Overview | Questionnaires | Issues | Relationships | Contracts

Details

| | | | |
|---|---|---|---|
| NAME | ABC Vendor | Black Kite FAIR ransomware max | 22148568.54 |
| Black Kite cyber rating | 79 | Black Kite FAIR ransomware min | 89379.7 |
| Black Kite data breach index | 1 | Black Kite patch management rating | 40 |

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### Scalable vendor onboarding

By embedding real-time data feeds, you significantly reduce the time it takes to onboard and assess vendors. This continuous practice automatically surfaces active vendor exposures and allows you to transform your TPRM program from point-in-time assessments into a proactive, intelligence-driven operation.

### Accelerate triage and mitigation of high-profile events

Leverage ransomware insights to predict the likelihood a vendor may experience an attack, data breach intelligence to quantify a vendor's exposure to cyber incidents, and FocusTags™ to automatically flag vendors affected by Known Exploited Vulnerabilities (KEVs) to enable rapid triage.

### Translate cyber exposure into dollars and cents

Move beyond simple letter grades, quantify risk with financial precision and translate technical findings into a business context. Our solution delivers FAIR™-based financial risk quantification, calculating the average, minimum, and maximum probable financial loss across 20 risk categories (like application security, cloud configuration, and patching cadence). By quantifying the monetary impact of potential cyber events, your teams can prioritize vendors based on materiality and exposure.

### Improve vendor collaboration and remediation outcomes

Automatically create vendor issues based on Black Kite intelligence directly within the AuditBoard platform when critical thresholds are met, or a material degradation in cyber posture is detected. This automation allows teams to fully integrate risk intelligence into existing workflows to scale TPRM and ensure timely remediation of risks.

✦ BLACK KITE + ◈ AuditBoard