

DRIVE FASTER, SMARTER PROCUREMENT DECISIONS WITH AI-POWERED RISK INTELLIGENCE

Black Kite & Graphite Connect Joint Solution Brief

Traditional supplier management is weighed down by slow, manual processes involving back-and-forth communication, redundant data entry, and manual validation. These inefficiencies are further compounded by the lack of fast, accurate, and transparent data needed to assess supplier cyber risk. As a result, organizations face potential exposure to breaches and ransomware attacks and procurement teams are hindered from making timely, informed decisions - whether during onboarding, contract renewals, or critical compliance reviews.

To address these challenges, Black Kite and Graphite Connect have partnered to integrate cyber risk intelligence directly into the vendor management process, accelerating decision-making and reducing an organization's exposure to third-party threats.



Black Kite is a leading third-party cyber risk management platform fueled by AI-powered intelligence to deliver automated vendor cyber risk monitoring and assessments. With Black Kite, organizations gain always-on visibility and trusted intelligence to act confidently, reducing the exposure and impact of potential third-party threats.



Graphite Connect is a supplier management platform that brings unheard-of efficiency and visibility to global procurement teams through its patented network approach. Its platform enables accelerated supplier onboarding, automated data validation, and end-to-end supplier lifecycle management by providing a single source of trusted supplier data.

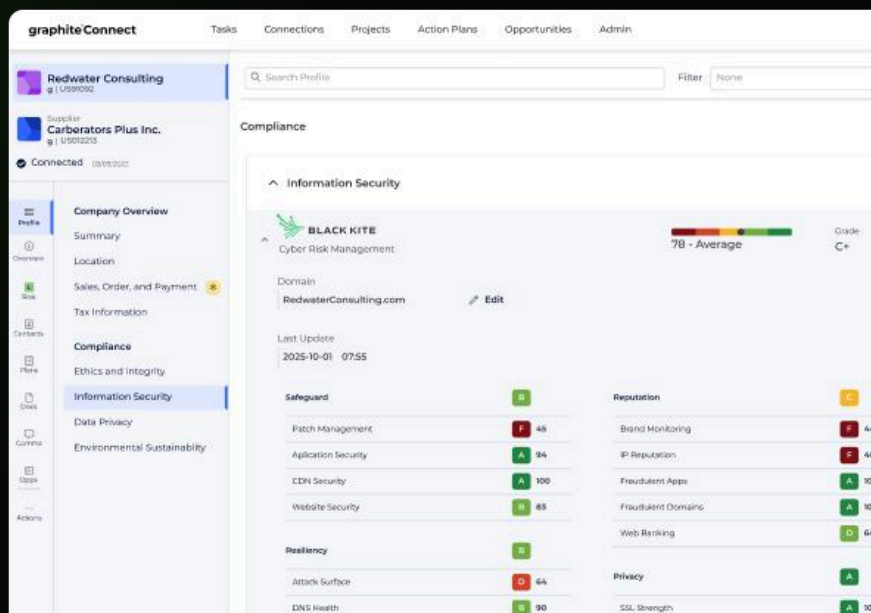
Joint Solution

The Black Kite and Graphite Connect joint solution gives organizations access to real-time risk insights and cyber ratings that support more confident, risk-based procurement decisions and strengthen alignment across procurement, security, risk, and legal teams.

The Black Kite and Graphite Connect integration unlocks access to Black Kite's cyber security risk ratings, expressed as easy-to-understand letter grades calculated from defensible data across 20 risk categories. The top-level grade provides an instant snapshot of a vendor's overall cyber posture, while detailed category-level ratings reveal strengths and weaknesses, helping teams pinpoint vulnerabilities in specific areas such as Patch Management, Application Security, SSL/TLS Strength, Network Security, Email Security, and DDoS Resiliency.

Black Kite's intelligence and cyber ratings can also be exported as a comprehensive cyber risk management report, making it easy to share insights with management or teams working outside of the Graphite Connect platform.

If a supplier's risk score changes, automated alerts within Graphite's third-party risk management solution update the relevant stakeholders to suggest a remediation plan or next steps.



Black Kite Cyber Ratings and Risk Intelligence in the Graphite Connect Platform

How it Works

The Black Kite and Graphite Connect integration brings speed, automation, and accuracy to vendor onboarding and ongoing management - enabling risk-based decision-making throughout the supplier lifecycle. Getting integrated is simple and takes minutes.

Simply connect Graphite to your Black Kite tenant, and gain instant access to Black Kite's cyber risk scores and intelligence in your Graphite connect vendor profiles to support better, faster vendor risk-based decisions.

Key features

- Real-time risk intelligence & cyber ratings integrated into your supplier management workflow.
- Easy to understand letter grades that represent cyber hygiene, calculated based on 20 risk categories.
- Exportable cyber risk reports to facilitate easy management communication.
- Automated alerting in Graphite Connect when risk scores change to trigger communication and remediation workflows.

Key benefits

STREAMLINED CYBER RISK ASSESSMENTS:

Unlock Black Kite's risk intelligence and cyber security ratings to strengthen alignment between risk, security, procurement, and legal teams, enabling faster, more confident vendor assessments and decisions.

ACCELERATED ONBOARDING: Onboard vendors up to 85% faster using Graphite Connect's best-practice workflows, and manage all supplier risk data in one central location for more informed, timely decisions.

CONTINUOUS MONITORING FOR EMERGING RISK: Leverage Black Kite's AI-powered monitoring and detailed ratings across 20 technical risk categories to gain always-on, real-time insight into vendor cyber risk across your extended supplier ecosystem.

FULL-CYCLE SUPPLIER MANAGEMENT:

Streamline and automate the entire supplier lifecycle, from initial, risk-aware onboarding to ongoing, compliance-driven management.



Black Kite is a leading third-party cyber risk management platform trusted by thousands of customers to manage every supplier and every risk across their extended ecosystem.

To learn more, visit: www.blackkite.com



IT Vendor Risk Management Solutions

4.8 ★★★★★